



PUBLIC SELLER SERVICE GUIDE | 11 OCTOBER 2026

Sell-Side Evidence Services: Complete Catalogue

The full map of seller research products, deliverables, research methods, commercial boundaries and handoff points.

Seller-side research	Human-reviewed evidence
Written scope before paid work	No broker or closing commission

REALITY BEFORE RELIANCE

We help a seller understand which material facts are supported by traceable records, which are disputed and which still need a qualified specialist. No fabricated client case or unverified commercial outcome is presented.

DOCUMENT CONTROL & SCOPE

Prepared by Aperture Research Works. Public explanatory service resource v1.0, 11 October 2026. Seller channel staging, not evidence of completed client work or live website deployment.

For: U.S. business owners, authorised seller advisers and lawful sell-side research inquiries.

Commercial status: Standard fee and exact deliverable boundaries are confirmed in an individually approved written offer. No unapproved price is represented as final.

Privacy and access: The public page creates an email draft locally. Do not attach confidential financial, employee, customer or transaction files until an appropriate secure arrangement is confirmed.

How to use the catalogue

Choose a specific seller decision or ask for a single written scope combining only the evidence services you need. Each service remains independently purchasable. None is automatically included in another service unless the written scope says so.

Start well

Seller First Look | You are considering a sale but do not know which representations are supported by records.

Exit Options & Transaction Readiness Research | Understand which documented facts and unresolved dependencies affect the sale routes you are considering.

Independent Sell-Side Evidence Audit | Find documentary weaknesses before a buyer finds them.

Prove the business

Corporate Identity, Ownership & History Review | Demonstrate which company, holdings and business history are actually being offered.

Listing & Information Memorandum Claims Review | Put evidence behind the statements buyers will read first.

Revenue, Earnings & Add-Back Evidence Review | Understand what the numbers and adjustment claims can actually substantiate.

Customer Contracts & Revenue Concentration Review | Clarify customer dependence and the evidence for recurring income claims.

Supplier & Operational Continuity Evidence | Support continuity claims with specific supplier and operating facts.

Contract Obligations & Transfer-Fact Mapping | Organise what agreements say about deadlines, counterparties and possible consents.

Asset, Equipment & Property Record Review | Know which assets have credible ownership and condition records.

Technology, IP & Digital Asset Claims Review | Make technology and intellectual-property claims more defensible before disclosure.

Licensing, Permits & Regulatory Evidence | Discover record gaps that could delay a business transfer.

Management, Workforce & Key-Person Dependence Review | Show where business continuity depends on people and what the records support.

Disputes, Claims & Reputation Fact Review | Check whether material business representations align with public dispute history.

Environmental, Safety & Site Record Review | Organise accessible site-related records for qualified review.

Prepare disclosure

Carve-Out, Business Perimeter & Multi-Entity Evidence | Establish which operations and records belong to the part of the business being sold.

Secure Data-Room Evidence Index & Gap Review | Know what information is complete before authorised buyer access.

Manage buyer scrutiny

Buyer Diligence Questions & Evidence Response Desk | Give buyers answerable, consistent, source-supported written responses.

Prospective Buyer & Counterparty Evidence Review | Check lawful public business facts before relying on a buyer's commercial assertions.

Broker & Seller Adviser Evidence Desk | Give sell-side professionals a focused independent research resource.

Seller Disclosure Consistency & Claim Change Log | Avoid conflicting factual statements as information changes during the sale.

Close & transition

Pre-Closing Evidence Change Watch | Track defined changes that might matter between agreement and completion.

Operational Handover & Transition Evidence Pack | Preserve a clear factual record of what is handed over and what remains unresolved.

Earn-Out, Deferred Payment & Post-Sale Evidence Review | Track factual records behind disputed milestones after a sale.

Manage buyer scrutiny

Buyer Objection & Deal-Stall Evidence Review | Identify which evidence gaps are behind repeated buyer challenges.

Complete programme

Complete Sell-Side Evidence Support | One individually scoped programme connecting readiness, proof, buyer diligence and closing research.

Boundaries, acceptance and privacy

No valuation, brokerage, buyer sourcing, legal drafting, tax structuring, audit, CPA assurance, physical inspection or licensed investigation is implied. We do not send or host confidential seller records through the public web pages. All requests and authorisations are written; the final scope and standard fee require human acceptance.

Official guidance and decision handoffs

These public authority resources are contextual starting points, not proof of a particular seller matter. Do not substitute them for state-specific qualified advice.

[U.S. Small Business Administration, Sell Your Business](#)

[U.S. Federal Trade Commission, Protecting Personal Information](#)

[Internal Revenue Service, Form 8594 \(where applicable\)](#)

Publication status: Service explanation and scope guide only. No named client investigation, documented transaction outcome, fieldwork, interview or paid matter is represented. Price and delivery term depend on an approved written quotation.