PUBLIC SELLER SERVICE GUIDE | 11 OCTOBER 2026

Customer Contracts & Revenue Concentration Review

Clarify customer dependence and the evidence for recurring income claims.

Seller-side research	Human-reviewed evidence
Written scope before paid work	No broker or closing commission

REALITY BEFORE RELIANCE

We help a seller understand which material facts are supported by traceable records, which are disputed and which still need a qualified specialist. No fabricated client case or unverified commercial outcome is presented.

DOCUMENT CONTROL & SCOPE

Prepared by Aperture Research Works. Public explanatory service resource v1.0, 11 October 2026. Seller channel staging, not evidence of completed client work or live website deployment.

For: U.S. business owners, authorised seller advisers and lawful sell-side research inquiries.

Commercial status: Standard fee and exact deliverable boundaries are confirmed in an individually approved written offer. No unapproved price is represented as final.

Privacy and access: The public page creates an email draft locally. Do not attach confidential financial, employee, customer or transaction files until an appropriate secure arrangement is confirmed.

The decision this service helps you make

Clarify customer dependence and the evidence for recurring income claims.

Best suited to: A seller whose revenue relies on contracts, repeat customers or a few large accounts.

Precisely what can be examined

- Compare stated concentration with provided revenue records
- Map contract dates, renewals and termination provisions as factual text
- Check anonymous or lawfully authorised public customer evidence
- Flag churn, expiry and documentation gaps

What you receive

- Customer dependence fact matrix

- Contract renewal and evidence questions
- Buyer-ready limitations note for authorised disclosure

Typical seller-provided starting materials

- The exact legal entity, sale perimeter and relevant dates
- The statements, questions and documents you want examined
- Any already-authorised professional or buyer materials needed to interpret the question

Evidence treatment and human control

- Record original source, record date and date accessed; distinguish primary and secondary material.
- Resolve entity identity and time-period matches rather than treating look-alike names as the same company.
- Log contrary records, missing access, alternative explanations and material uncertainty.
- A human reviewer approves the scope and any final deliverable before issue.

What this service does not include

- Legal interpretation of enforceability or assignment
- Improper disclosure of customer personal information
- A promise that a buyer will purchase the business or accept any particular valuation.
- Use of private seller/customer data without lawful authorisation and an agreed secure transfer method.

Commercial and engagement terms

This is a defined, independently available research service. Tell us your business, the specific seller decision, its jurisdiction and your deadline. We assess fit and deliver a written scope, exclusions and standard fixed fee for approval. Work begins only after conflict, licensing, privacy, source-access, capacity, quote and human acceptance checks. No deal-completion commission, no forced upsell and no requirement to purchase prepaid research credit.

Research materials are not legal, tax, CPA/audit, valuation, securities, banking, licensed brokerage or regulated private-investigator advice. Qualified specialists retain responsibility for their regulated decisions.

Official guidance and decision handoffs

These public authority resources are contextual starting points, not proof of a particular seller matter. Do not substitute them for state-specific qualified advice.

U.S. Small Business Administration, Sell Your Business

U.S. Federal Trade Commission, Protecting Personal Information

Internal Revenue Service, Form 8594 (where applicable)

Publication status: Service explanation and scope guide only. No named client investigation, documented transaction outcome, fieldwork, interview or paid matter is represented. Price and delivery term depend on an approved written quotation.