

Free Acquisition Evidence Checklist

Practical questions before committing to deeper investigation. Use this to choose a small initial scope.

WHAT TO CONFIRM

1. Confirm the exact business entity

Record legal name, state registration ID, operating name and seller identity.

2. Write your acquisition buy box

Sector, geography, size, business model and what you will not accept.

3. Separate finance from assumptions

Record whether funds are verified, merely proposed or dependent on a lender decision.

4. Identify the three biggest seller claims

Write each in exact words, including entity, date and amount where relevant.

5. Ask for dated underlying records

Prefer original issuing sources and authorised documents over summaries.

6. Search for contrary evidence

Consider public disputes, licence constraints, ownership changes and competitor context.

7. Record what is missing

Not found in a public search does not mean no risk exists.

8. Refer reserved matters

Attorney for contracts, CPA for QoE, professional for valuation or underwriting.

9. Define a decision gate

Advance, investigate or pause based on specified, reviewable evidence, not a numeric assurance score.

10. Approve a bounded next step

No automatic upgrades or commitment to additional research.

This checklist is educational; it does not constitute a completed investigation, a legal opinion, a valuation or an assurance that a transaction is suitable.