



ILLUSTRATIVE OUTPUT | NOT A COMPLETED CLIENT INVESTIGATION

Acquisition First-Pass Evidence Screen

DECISION QUESTION

Should this opportunity receive more time and diligence spend?

WHEN TO USE THIS REVIEW

Searching / early evaluation

PROPOSED INVESTIGATION BOUNDARY

One target or listing, stated buyer criteria and a small set of material public claims.

WHAT THE CLIENT RECEIVES

Screening matrix, source-gap list, buyer-fit questions and a decision gate memo.

WHAT THE CLIENT PROVIDES

One listing summary; target identifier; buying criteria; current decision deadline.

IMPORTANT LIMITATIONS

This is not full diligence, valuation or an assurance opinion.

No findings about any actual business, person or transaction are claimed. All source entries below are structural examples only.

THE FIRST THREE EVIDENCE REQUESTS

1. Does the operating entity actually match the listing name?
2. Are location and activity claims independently traceable?
3. Which claimed facts could disqualify the target?

HOW THE REVIEW IS CONTROLLED

A human reviewer first confirms the specific legal entity, relevant jurisdiction, lawful source access, conflicts and what the buyer needs to decide. The evidence log distinguishes direct primary records from summaries and identifies where a professional must intervene.

How a human-reviewed evidence record is organised

SAMPLE EVIDENCE QUESTIONS

Evidence question	Illustrative status	Next evidence action
Does the operating entity actually match the listing name?	Not yet verified	Confirm exact entity/period and obtain primary source
Are location and activity claims independently traceable?	Source not supplied	Request dated underlying record before reliance
Which claimed facts could disqualify the target?	Requires specialist check	Refer to appropriately qualified professional

SOURCE CONTROL / RELIANCE

Each real engagement separately records source issuer, URL or lawful document identity, retrieval date, entity match, period, permissions, contradictory material, unresolved questions and a human reviewer.

DECISION GATE

Supported / partially supported / contradicted / unresolved are evidence statuses, not instructions to buy or sell. The next step is chosen by the buyer and appropriate professional advisers.

COMMERCIAL CONTROL

This example is not a quote or a purchase contract. The scope, fee, lawful source access, conflicts, delivery date and secure evidence-handling process require separate written acceptance.

ILLUSTRATIVE HANDOFF TO THE BUYER

The buyer receives: (1) a short answer to the commissioned question, (2) the claim-to-source schedule, (3) material contrary evidence and date cut-offs, (4) a prioritised request for missing records, and (5) items to refer to legal, accounting or specialist advisers. A conclusion can remain unresolved if the evidence is not sufficient.

Reality Before Reliance | Verification Before Interpretation | Evidence Before Narrative