



Compare Two Business Opportunities

Example of the format and decisions a client may receive; fictional illustration, no client matter or facts verified.

BUYER DECISION

You are looking at two businesses and need to decide which one merits more paid diligence.

What this service would examine

Two targets, one comparison decision and up to two claims per target. The exact claims and sources require human approval and a written scope.

What you receive

A side-by-side evidence matrix and documented follow-up priorities for both targets.

Example classification framework

SUPPORTED: Relevant reliable source evidence substantiates the defined claim, within stated limits.

PARTIAL: Some elements have evidence, but material components remain unresolved.

CONTRADICTED: An identified source conflicts with the claim and the discrepancy is described.

UNVERIFIED: Insufficient appropriate evidence; this is not proof that a claim is false.

Illustration only. No real seller, buyer or source is represented.

Illustrative findings

Fictional example. Every source reference below is a description of the record needed, not an actual accessed record.

01. Target A: revenue consistency

Example material: Fictional seller summary claims stable growth

Illustrative assessment: UNVERIFIED; no source extracts in example

02. Target B: customer concentration

Example material: Fictional customer schedule

Illustrative assessment: RISK FLAG; large client share not independently checked

03. Target A vs B: comparability

Example material: Periods and accounting bases differ

Illustrative assessment: NOT COMPARABLE until normalised

EXAMPLE NEXT DECISION

Request comparable periods and customer schedules before selecting the next diligence project.

What an actual Aperture record would additionally contain

- Evidence identifier, lawful source and date retrieved
- Scope-specific assessment with contrary evidence and limitations
- An unresolved-questions register with decision-relevant priorities
- Human review and document control before delivery



Commissioning & safeguards

Read this before sharing any business records or relying on a demonstration.

What is and is not being sold

A side-by-side evidence matrix and documented follow-up priorities for both targets.

The indicated fee is a proposal, not an accepted quote. A defined written scope, compliance review, fee approval and capacity confirmation are required before any engagement.

These are examples of an evidence record structure. No source testing, factual due diligence or actual business investigation is claimed in this sample.

Aperture does not provide brokerage, valuations, CPA audits, lending, legal advice, tax advice or guaranteed transaction outcomes.

A lack of records or online matches cannot be treated as proof that no risk exists. Licensed advisers and confidential data channels may be required.

Proposed service details

Fee shown: \$895 USD (subject to written approval). Indicative delivery target: 6 business days, after the required engagement conditions are satisfied.

Start by sending a written request

Visit apertureforensic.com/business-acquisition/enquire/ or email info@apertureforensic.com. Do not send confidential business files before an approved secure channel is agreed.