

Acquisition Buy Box & Opportunity Worksheet

Business Acquisition | Independent, human-led evidence research | Version 221 | 12 October 2026

The buyer profile

My acquisition stage: searching / evaluating / LOI / closing / after close.

My sector and business model: _____

Geography and relevant licensing limits: _____

Budget range and confirmed vs expected funding: _____

My relevant management and operating experience: _____

What would rule out a target?

Deal-breakers (must-haves and must-not-haves): _____

Customer, supplier or owner dependence that would be unacceptable: _____

Target financial and operational criteria (not verified yet): _____

Target screening

Entity name / jurisdiction / source URL / source date: _____

Is it publicly listed for sale? Yes / No / Unclear

What is claimed by the seller? _____

What independent record supports or contradicts this? _____

Critical missing document / next evidence action: _____

Decision guardrails

A public claim is not a verified business fact. A company discovered through lawful research may not be available to buy.

Request documented third-party and regulated professional advice for legal, financing, valuation, tax and accounting judgments.

Never transmit confidential business records through an unsecured first-contact email.

